

**THE MISSION OF
THE WOMEN'S COUNCIL OF REALTORS®**

We are a network of successful Realtors® empowering
Women to exercise their potential as entrepreneurs
and industry leaders.

**WOMEN'S COUNCIL OF REALTORS® , Ohio State Chapter
GENERAL MEMBERSHIP MEETING**

WCR Ohio Chapter 2016 Officers

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Sharon Geier - Immediate Past President

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Date: April 17, 2016
Time: 11:30 a.m.
Place: Embassy Suites, Columbus, OH
Presiding: President: MaryAnn Mills
Networking Moment - Anne Goss
Meeting called to Order – by President MaryAnn Mills at 11:48 a.m.
Pledge of Allegiance – led by Kim VanDerkar
Inspiration – given by Denise Taylor
Roll Call - completed by Donna Allen. 24 members were in attendance.
Quorum – determined by Nancy Hendrickson
Agenda - approved
Minutes -January 17, 2016 General Membership Meeting Minutes. Discussion: Sharon Geier brought up that there is a discrepancy regarding the Nominating Members Committee. Pat Zirkelbach will go back and review the recording of the minutes. Accepted as is.

President's Report – Explained the *Premier Referral Network* new on OHIO WCR website to help get your professional information out there. Cost \$100 per year towards fundraising along with selling of jewelry & t-shirts. Goal to make website more informational and interactive. Meetings, events, tips to be posted.

Starting first week of May, MaryAnn will be traveling to the Chapters and National Conferences.

President Elect Report – Orientation for 2017 Officers, Committee Chairs, Oct 6 Dinner, Oct 7 Meeting. Hilton Garden Inn, Westchester. \$25 pp. More info to come.

Pat is in the process of looking for a restaurant that can accommodate OHIO Members traveling to Washington DC Midyear for a get together. Problem is restaurants want a high room charge up front.



Treasurer's Report – Statement available through 3/31/16. Balance of checking - \$8,162.76, Savings - \$35,994.03, Future Leadership - \$2,999.96, Scholarship -\$4,120.86. 990's have been submitted to the Accountant. Report is online at www.wcrohio.org.

Governor's Report – Sara Calo attended Gov Bd this morning asking OHIO WCR to be the first Corporate Sponsor for RPAC for \$1,000. Since we already budget \$500, we agreed to give an additional \$500.

Need full year's schedule from Cincinnati, NE Ohio, and Toledo. Revealed travel done and travel planned.

Some Chapters have asked about members who have taken positions and then not followed through. Don't let jobs not happen. May have to replace someone. Please explain to new people the job descriptions.

Meetings & fliers have been positive, interesting and planned out appropriately..

Stark Co. being recognized at Midyear for winning initial round of new members. A shout out to Stark Co. for their team working together and all doing their jobs.

Now National is recognizing Chapters for outstanding programs. We want Ohio to get recognized this year. Give meetings to State and best ones will be chosen to send to National. Go to National Website for program reports.

National Program Recognition Award: WCR.org, sign in, Chapter Tools, Chapter Business Planning. 2014 Chapter Winners, good ideas, panels, speakers. Chapter Business Planning, PE should be involved in this. Everyone should know where to find it. Program Evaluation forms; have one person collect at the end of the program. **Local Chapter Program Recognition**, 1st half 2016 submit by June 30 to Donna Allen, Secretary. It is suggested President Elect be in charge of this. State will submit best to National.

Past President – State Projector: Sharon Geier presented MaryAnn Mills with the State Projector. Young Kim has kept it up to now. It will now be in custody of the current State President. Paperwork defines accessories, procedures, etc. and will be kept with the minutes.

Standing Committee Chair Reports:

Bylaws – Pamela Strassner. No report.

Education – Karen O'Donnell. Christine Dern is with us today, "Say This, Not That". September State Meeting in Cleveland, Jeff Neitzwitz, author of "Unmasked". He has been referred to as the "Tony Robbins of the East". Lunch on your own. Pay for Speaker.

Finance and Budget – Charlie Foster. No Report.

Marketing – Megan Foos (absent) MaryAnn did report that their Board is amazing and putting WCR



applications in each new Realtor’s packet.

Sara Calo – attended Gov Bd regarding RPAC donation from WCR.

National Focus – Barbara Lach. Committee members are Barbara Lach, Charlie Foster & Donna Allen
This committee will be sending forth up to three names of people who are interested in a National Leadership position. Contact Barbara if you have an interest. Deadline for resumes is May 2. National will vote on a name change from National Focus in May at National Meeting.

Nominating – Sharon Geier. No formal meeting yet. Will communicate with committee via email and conference call. We have a couple of possibilities.

Strategic Planning – Young Kim absent. In Korea

Ways & Means – Nancy Farkas – absent. Debi Zeren , Pick 3 in process. Like Facebook Page “WCR OHIO” Winners are posted there. MaryAnn brought items from “All that Charm” for fundraising for sale today. Getting close to the anniversary of Bonnie Bandi’s passing, so many friends are participating in the Relay for Life in her name. Please see Debi Zeren for details.

Local Presidents Reports presented and reports on file.

Cincinnati	Mays Khala
Columbus	Gretchen Roginson
Dayton	Brandy Shafeek
Northeast Ohio	Judy Von Duyke
Stark County	Kim VanDerkar
Toledo	Sarah Ford

Working Lunch

Special Committee Chair Reports:

Audit –Charlie Foster

Awards & Recognition – Ivan Smith gave large report in January. Named Pam Strassner’s awards.

Communications – Sara Calo – Keep email information up to date. Some emails are bouncing back. VP of Membership to send New Member list to Sara Calo.

Convention – Buffie Patterson. (absent)





Member of the Year – Sony Taylor, Each Chapter send in their 2016 Member of the Year to Sony Taylor.

Membership – Christine Pappas, absent. MaryAnn reported: Membership! Membership! Membership! A lot of talent in WCR to help build new leaders. Make a really big deal at Orientation. Show Members you appreciate them. Without Members, we do not exist. What are you doing to draw new members and how many new members do you have because of this. To be addressed at State Meeting in September.

Newsletter – Debbie Stohl – Requested articles for newsletter.

Parliamentarian – Nancy Hendrickson. No report

Past President Advisory –Karen O'Donnell. No report.

Reservations & Attendance – Debbie Stohl. Go online to make your reservations.

Task is to Ask – Robyn Clark. Each Local President was given a report to have their members fill out. Please share with Pat Zirkelbach, very important as she picks her 2017 Committee Chairs.

Website: Peggy Rahe. Please let her know if you find a link that does not work. Will be working with Debbie Stohl to make website more interactive.

Door Prizes were drawn.

Silent Auction winners will be determined following education.

Old Business – none

New Business – none

Education: Karen O'Donnell introduced Christine Dern, Speaker. "Say This, Not That". Wonderful presentation, handout, and movie.

Respectfully submitted,
Donna Allen, 2016 WCR Ohio Secretary

