



**THE MISSION OF  
THE WOMEN'S COUNCIL OF REALTORS®**

We are a network of successful Realtors® empowering Women to exercise their potential as entrepreneurs and industry leaders.

**WOMEN'S COUNCIL OF REALTORS®, OHIO**

**COMBINED GOVERNING BOARD & GENERAL MEMBERSHIP MEETING**

***WCR Ohio 2017 Officers***

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**Date:** January 15, 2017  
**Time:** 10:00 a.m.  
**Place:** Hilton Columbus at Easton  
**Presiding:** President: Patricia Zirkelbach  
**Meeting called to Order** – by President Zirkelbach at 10:15 a.m.  
**Pledge of Allegiance** – led by Ivan Smith  
**Inspiration** – given by Debbie Stohl  
**Roll Call** – completed by Sandra Runyon with 24 GB & 18 Gen Membership members were in attendance.  
**Quorum** – determined by Sony Taylor  
**Agenda** – approved  
**Minutes** – approval by majority vote of September 2016 minutes as posted.  
  
**President's Report** – None  
  
**President Elect Report** – Gave her final 2017 Treasurer's report and reviewed 2016 budget. Need 990 forms from all Networks as well as their budgets. 2017 Orientation is on Friday, Oct. 6, at Holiday Inn Fairborn.  
  
**Treasurer's Report** – Program recognition forms. Received 5 forms and submitted to National. Suggested Networks

to use "catchy titles" when planning future programs. In July 2017 send forms to Sandy Runyon.



### **Secretary's Report – No Report**

**Governor's Report** – Jan is there to help all Networks. Call her as needed at 614-348-3046. Need new dynamic & diverse members. Use the task is to ask forms to learn members' skills. Reviewed importance of network structure including business plans and member communication. Work on meet and greets and new member orientations. Send Jan the schedule of events for 2017.

**Audit Report** – Deb Zeren reported that September – December Audit was completed. Committee: Charlie Foster and Kim VanDerkar. All accounts balanced. Few suggestions were made to Treasurer. Deb will give a detailed report at April meeting because there are a few checks still not cleared. Motion made to accept the audit report and carried.

### **Standing Committee Chair Reports.**

**Bylaws** – Young Kim asked for volunteers to revise the Standing Rules. Volunteers are Charlie Foster, Kim VanDerkar, Shannon Cannon, & Katie McCartney.

**Education** – Nancy Farkas. There will be four topics covered in the afternoon including OAR, professionalism, protocol and website training.

**Finance and Budget** – Christine Pappas reviewed 2017 budget. Open discussion ensued on ways to bring funds in to the State rather than through the standard auctions and Network lottery tickets. The financial support was clarified that this would be a “contribution” not an “assessment” based on number of members in each Network as of January 2017 with half due in April and half due in Sept. Motion was made and seconded to accept the 2017 budget as presented and financially support the State as proposed. Motion carried.

**Marketing** – Sara Calo. Communication email distribution list is 100% current with zero bouncebacks.

**National Focus** – Barbara Lach. No report

**Strategic Planning** – Deb Zeren. No report



Ways & Means – Linda Shurte. Bring back auction in Spring.

Local Presidents Reports presented and five (5) reports on file.

Cincinnati Michelle Billings absent. Chris Hoermle presented.

Columbus Katie McCartney

Dayton Tanya Blair

Northeast Ohio Shannon Cannon

Stark County Mary Foraker

Toledo Ivan Smith

Special Committee Chair Reports.

**Audit 2017** – Charlie Foster requested volunteers: Nancy Hendrickson– Dayton; Ivan Smith – Toledo; Katie McCartney – Columbus, and Shannon Cannon – Northeast. Will meet to review finances in April, September and January 2018.

**Awards & Recognition** – Denise Taylor absent. She gave President detailed report on file.

**Communications.** Sara Calo – Website, Social Media, and Emails. No bounce back. VP of Memberships keep sending updated Rosters.

**Hospitality** – Katie McCartney. No Report

**Member of the Year** – Charlie Foster. No report.

**Membership** – Kim VanDerkar. 200 National Realtor Members and 22 National Affiliate Members. Made packets for each VP of Membership and will contact to get all Networks' rosters.



**Newsletter** – Cindy Speth. Absent. President asked for pictures and send to Debbie Stohl or Cindy.

**Parliamentarian** – Sony Taylor. No report.

**Past President Advisory** – Judy VonDuyke. No report.

**Reservations & Attendance** – Debbie Stohl. Make reservations online and be sure to sign in when attending meetings, etc. Meeting this afternoon on social media and web site.

**Task is to Ask** – Ivan Smith. No report.

**Website:** Debbie Stohl – Will review this afternoon.

**Old Business** – none

**New Business** – In 2016, we were the only group to give RPAC \$1,000 (Sterling). Motion made to table the decision to do it again in 2017 until we see where we're at with our budget. Discussion to decide will be later this year. Motion carried.

OAR requested our State Chapter to consider using Rosanne Calasini Funds to offer a partial scholarship to anyone who would like to participate in the OAR Leadership Academy. Discussion ensued. Motion was made to not make the decision at this time for 2017. Motion Carried.

Special Guest: Chris Reese is running for 2018 OAR Treasurer. Chris spoke about OAR and RPAC changes. Ohio "Last Realtor Standing" fundraiser at State convention is a good idea but tentative at this time.

Motion made for Ohio WCR to endorse Chris Reese as 2018 Treasurer. Motion carried.

OAR meeting changes – OAR is going to two meetings in 2018 instead of three (March and September).

Pat asked Anne to chair a task force to evaluate the change to two meetings in 2018. Anne's task force



recommends that State WCR should go to two meetings as well. Officers will stay in office until 12/31/17 rather than until 2018 installation. New rule would start January 1, 2018.

Motion made for Ohio WCR to go to two meetings in 2018. Motion amended to recommend the By-Laws Committee to make this change of two meetings in 2018 and bring back for a vote. Upon the WCR Ohio approval the changes will be sent to National WCR for approval.

**Meeting Adjourned:** 12:15 by President

Barbara Lach donated raffle items for \$5/ticket fundraiser drawing.

Respectfully submitted,

Sandy Runyon, 2017 WCR Ohio Secretary